

TEXINS ASSOCIATION CLUBS  
Board of Directors Meeting  
December 4, 2003

Present ( \* Not Present):

<u>Directors</u>	<u>Staff</u>	<u>Other</u>
Carl Skooglund	Marcia Flowers	
Kim Smith	Monica Arnoult	
Ron Tabor (*)		
Alesia Carroll		
Erik Van Duivendyk (*)		
Mike Mignardi		

**Old Business**

**Board Member Change**

Erik sent the board a message that he will no longer be a board member due to the fact that he has taken a job position outside of TI.

**Capital Request Reviews**

All clubs are expected to review their membership and yearly dues, current 2003 budget, planned 2004 budget, 3 year capital improvement needs and 2004 calendar of events.

**Sailing Club**

Presenter: Jim Malina

The goals of this club are to train beginners, provide sailboats to club members and encourage sailing over all. Overall, they have increased training as well as cash flow. They are also an ASA affiliate but not yet ASA certified. Their current turn-over rate is about 50%. Once members are trained, they tend to leave. This club currently has 37 members (4 of which are general public members). For 2003, this club had income which exceeded expenses by ~\$2k.

The sailing club did a good job promoting their club by offering a free sailing lesson in TI's United Way's silent auction.

The club's 2004 goals are to increase member participation at club events, sell unused boats and acquire better boats and to become ASA certified.

Fleet to be retired:

- Laser (\$200)
- Beginner Sailboard (\$200 to no value)
- 14' Hobie (\$900)

The plan is to sell the above boats and acquire a used JY15, Laser or Butterfly. The club is requesting \$2k in 2004 and \$2k in 2005.

**Actions:**

1. (Mignardi) See if the board can provide website services to this club to further reduce their costs.
2. (Board) Determine if we should provide for mid-year 2004 capital to rent a boat slip(s) to see if this would retain more members.
3. (Mignardi/Smith) Help the sailing club advertise better.

**Dive Club**

Presenter: Jimmy Dominguez.

Current membership is 230 with 72.6% being TI-related members. The club has now replaced all suspect and outdated air tanks. The club indicated that Nancy Wolff was excellent in helping with their advertisements. Nancy's replacement started the first week of December. The club's overall membership revenue was down and they transferred a number of members to the family plan. For 2003, this club had income which exceeded expenses by ~\$3k.

The dive club is asking for a 2004 capital amount of \$2400.

**Lake Texoma Club**

Presenter: Mark

Current membership is 417 with only 6 being from the general public. For 2003, this club had income which essentially equaled the expenses. The club did a much better job managing their ice sales and actually turned a profit. The club also saved about \$20k in labor costs for repair and maintenance by taking Manpower out of the loop.

The club's water system upgrade was a requirement from the state agency. The water engineer has already been paid and work is ready to begin. The club discovered that over \$20k will just be for the water system controls. The club is asking for a 2004 capital amount of \$40k.

The club does not plan to increase their \$75 yearly membership fees. These fees are in line with other organizations around them and they want to remain competitive while providing good value.

**Archery Club**

Presenter: Rick Synder

Current membership is 40 with only 8 being from the general public. For 2003, this club had income which exceeded expenses by \$500. Total club income was only \$1240. This club is basically in a rebuilding phase. There were approximately 6 other Archery Club members at this meeting. A brief club history:

- Shut down in '98 due to an errant arrow incident.

- Reopened in '99 for only 2 months
- DART's light rail shut this down for 15 months.
- Facility reopened in April, 2001

The club members admit that there has been low club activity in 2003 mainly due to a lack of leadership, direction and vision. Barry Warren has been elected as their new president.

Overall, the club would like to have more area to shoot and thus be able to host more shoots (a shoot is an event where people move from target to target throughout the range). The club used to have 60 targets – today they have 14 (this is due to the limited shooting area based from the '98 incident. The club believes they can expand the range with ballistic cloth safety protection. Everyone recognizes that safety is #1. The club also recognizes the unique opportunity they possess in having an actual outdoor range. Most other archery clubs shoot indoors. With an expanded range, they should easily be able to generate more membership and revenue regarding group events. Whatever safety changes or range changes the club makes, they will need to work with TI Facilities.

**Action:**

1. The Archery Club would return in February to give us a presentation on what they plan to do organizationally, promotionally and their recommended changes to the archery range.

Overall, the meeting went very smoothly and the buffet style lunch was nice. The fruit in the bowl, however, looked too real and am glad that Monica pointed this out to me as I almost bit into an apple 😊.

**BOD Meetings**

Although we agreed to have meetings every two months beginning in 2004, we decided to have a January meeting to finalize the forecast, a February meeting to discuss the Archery Club issues and then go on a two-month schedule.

**New Business**

**Meeting Minutes Approval**

We need to approve the November and December BOD meeting minutes.

**Action to Clean Up E-mail**

1. (Arnoult) Remove Erik from the BOD e-mail distribution list.

**Old Actions**

1. (Skooglund) Ask our insurance agency for a time-line regarding a new carrier in their selection process.
2. (Skooglund) Update on TI Alumni Event
3. (Skooglund) Contact Hart & Co. for a bid regarding a financial only audit.

The meeting started at 11:00am and ended at 1:10pm. Our next board meeting will be on January 8th.

Regards,  
Mike Mignardi  
Texins Association Clubs Board of Directors Secretary