

TEXINS ASSOCIATION
Board of Directors Meeting
March 01, 2001

Directors Present (* Not Present):

Carl Skoogland
Kim Smith (*)
Ron Tabor
Kathy Charlton (*)
Mike Mignardi

Staff:

Vazir Nazarali

Other

Janet Solomon

Flying Club Financial Request + Misc.:

The Flying Club presented information regarding the purchase of an aircraft. The target aircraft is a Cessna 172, 1975-1980 age range, \$50-60k cost range, with Texins Association Clubs providing a \$10k down payment and managing the loan for a 10-15 yr. period. Since 1998, the club has gone from a total of 10 aircraft to 7. The majority of aircraft that were removed from the club were leased. The last aircraft purchased by the club was in 1996. The club plans to purchase the aircraft by April, 2001. The overall financial proposal was sound. As a result, the Texins Association Clubs approved the down payment and the loan.

The Flying Club has requested that we help them with a Voice Response System for their club specifically. The decision was to have the Flying Club set this up themselves.

The Flying Club has also requested the need to use credit cards for paid services. Vazir indicate that this had been done in the past but is no longer in use.

Actions:

- Vazir to work out the details of the loan rate and period.
- Vazir to help us understand how a credit card system works and discuss it at our next board meeting.

Update on 501-c-7 Conversion

Carl met with both the Texoma and Flying Club to outline the overall 501-c-4/7 issue. The Texoma Club was surprised that they are considered a profit organization since they have never returned a profit. The decision is to move forward with the 501-c-7 conversion. A potential negative outcome of this

conversion may the Texoma Club becoming a for-profit organization and losing their association with the Texins Association Clubs.

Actions:

- Carl to propose a change to the bylaws regarding membership change
- Carl and Vazir to double check on whether moving assets from 501-c-4 to 501-c-7 are now taxable.
- Carl to investigate whether we can make use of the law team used by Raytheon.
- Vazir to provide our last 2-3 years of financial statements

Communication and Promotional Activities/Expenses

The club brochure is coming along nicely with the outstanding efforts by Nancy Wolff. The expenses for this effort, including the logo design, brochure design and distribution of 2k copies, are \$3500. The plan is to have the brochure distributed in the April edition of the “Connected” as well as a “Club of the Month” feature in the Texins Activity Center’s “Monthly.” Janet indicated that she will meet with the “Connected” communication team to discuss putting a story into their issue regarding our Association.

Nancy Wolff is currently working on the new web sites for both the activity center and our Association. We agreed that we will pay for the maintenance of this site and will direct the clubs to Nancy if they need help managing their own sites. Our plan at the moment is not to manage each specific club’s web site.

Janet indicated that they plan on have a web-store that sells TI-logo wear (mytistore.com). We should consider adding our logo to shirts and also providing club specific Texins Association Clubs shirts.

Actions:

- Status of meeting with “Connected” communication team (Janet)
- Carl to put together a draft of the history of the Texins Association Clubs and its recent departure from the Texins Activities Center.
- Kim/Mike to send out a message to the club presidents indicating the promotional activities underway.

Sales Tax Protection of Clubs

The board agreed to provide protection over a 5 year period such that the 1st year includes 100% protection, the 2nd year 75% protection, and so on – where the 5th year has 0% protection. The first full year of this exemption is to begin in 2002.

Actions:

- Vazir to determine the financial impact of the sale tax protection of the clubs as outlined above.

Financial Audit

Carl and Vazir want to have an outside organization audit our financial statements. Vazir has found 3 small companies willing to work with us. One will be chosen.

Voice Mail + Office Space

We discussed the need to have a voice mail contact for all of the Association's Clubs.

Both the TAA and Vazir share an office in the health center. The plan is to move Linda (TAA) to another cubicle and move Vazir's filing cabinets to another location so he can have more office space.

Actions:

- Vazir to establish a phone line voice mail system for our office space in the Texins Activity Center.

Eggstravaganza Funding and Volunteer Activities

The financial funding of the Eggstravaganza event was not allocated in this year's budget for the Texins Association Clubs. However, the Texins Activity Center believed that we had allocated these funds and were counting on our contribution. After a meeting with Chris Hull, Carl agreed that the Texins Activity Center would pay \$5k. The next decision will be whether we support the Monster Bash in the fall.

The Texins Activity Center is looking for volunteers for this Eggstravaganza event. Having the clubs volunteer would provide excellent publicity. Chris has agreed to indicate in the Eggstravaganza event advertisements, that the event is also sponsored by our association.

Carl plans to attend meetings with the TI Public Affairs Team.

Actions:

- Carl to send a message to all club presidents asking for their volunteer participation at this event.

New Board Members

TI is strongly advocating the need to have a strong commitment to diversity within every committee and board. Thus, we agreed that our board needs to have much more diversity. Carl indicated he heard that we had received four names from the TIDN. He is going to meet with Sue Nelson to discuss the candidates.

Actions:

- Decision on new board members by 5/1/01.

The lunch from the health bar was great but still too much food. The plan in the future is to order individual meals from the health bar so we aren't so wasteful.

The meeting started and adjourned promptly at 11am and 1pm, respectively.

Regards,
Mike